



Risk

Comprehensive Reduction of Risk
Is What Improves Outcomes

Spanning infant mortality, chronic disease,
education, employment.....Wellness

What Do We Know About Risk Factors

- **Population Level Risk** – Smoking in restaurants, vegetables at the grocery
- **Most Risk Factors are at the Individual level** – Housing, access to medical care, employment, etc.
- **Some are immediate and some are upstream (preventive)** – Healthy newborn going home to a smoke filled house.

Risk Factors

10-15%

**Health
Care**

- Health Insurance
- Primary Care
- Specialty Care
- Screenings
- Child development services

**Behavioral
Health**

- Drug and ETOH
- Depression
- Anxiety
- Domestic Violence

HEALTH



Employment

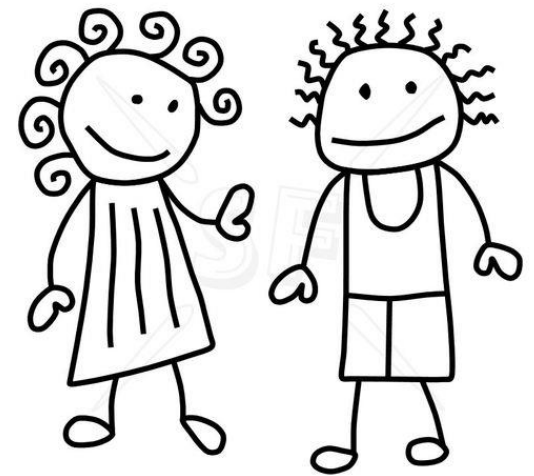
- Job Readiness
- Self Esteem
- Clothing
- Application Assist

**Social
Services**

- Food
- Clothing
- Housing
- Heat
- Electricity etc.

Education

- Childhood
- Adult
- Personal Health
- Employment



HEALTHY

Risk Reduction is Not the Work Product for Health and Social Service

- 5% of our population represents 50% of the cost and the greatest disparities in health. These individuals represent those at greatest risk.
- The US is the most expensive and least effective health and human service system (HHS) in the developed world.
- Holistic identification and reduction of risk is where the outcomes come from and that is not what our health and social system is fully and effectively focused on. Using risk reduction as the lens for our system of care the financial and programmatic premise of every funded agency within health and social service is to identify and or address key human risk factors.
- As a state service system we do not across the board document how many risk factors we are identify and how many we address. Our appeals for more resources are often based on emotion and intangible results

“Typical” Family at Risk Today



Marisol, 21

- **Pregnant**
- **Lost job**
- **No housing**
- **No transportation**
- **Depressed ?**



Angelina, 16 months

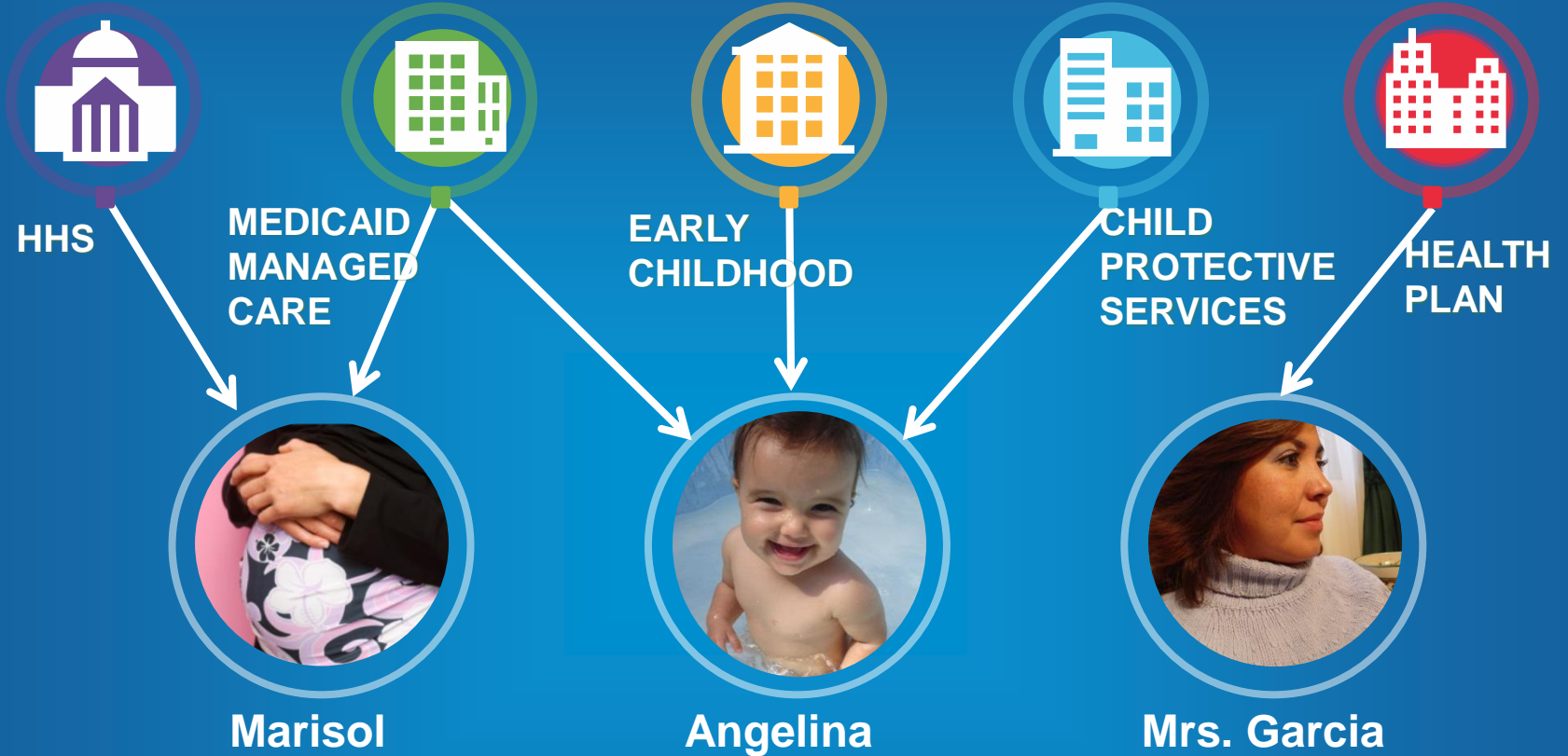
- **Needs medical home**
- **Behind on imms.**
- **Behind on well visits**
- **Developmental concerns ?**



Mrs. Garcia, 52

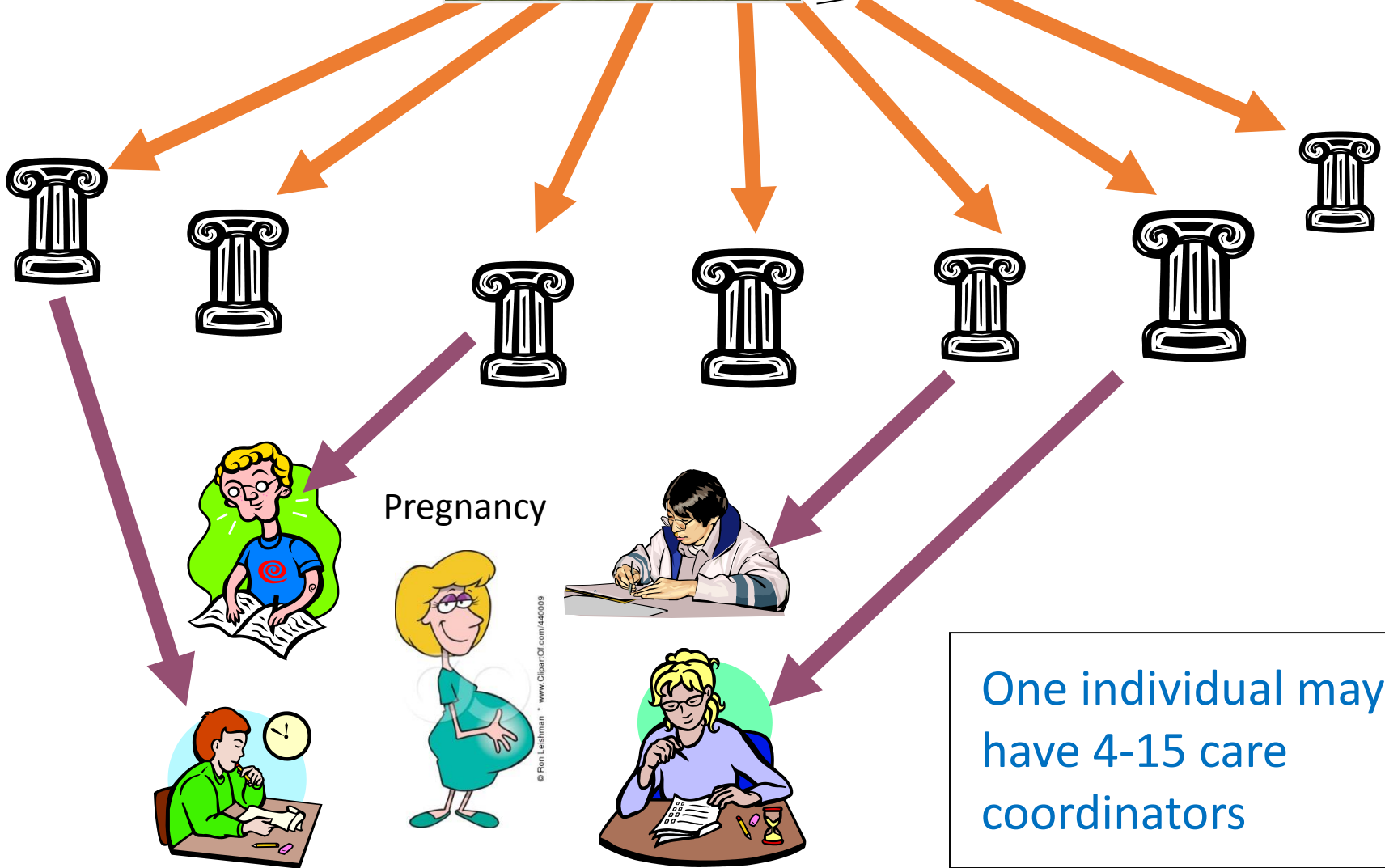
- **Diabetic**
- **Lives in 1 bedroom apt.**
- **Limited income, works 32 hours**
- **Financial stressors ?**

Care Coordination and Service Approach



Multiple agencies involved – limited communication – No effective tracking of identified and addressed risk factors

Duplication of Care Coordination



Pregnancy

One individual may have 4-15 care coordinators

© Ron Leishman * www.ClipartOf.com/44009

Our disparity in Ohio and nationally does not lack the funding, expertise, science or capacity to address risk and improve outcomes.

We lack the community engagement and accountable business model to do the work.

If Reducting Risk is the Work Needed

- Best model for getting work done – American Business
- What Are the Work Products of Risk Reduction

Care Coordination – To identify the risk factors and coordinate connection to intervention

Direct Service – Intervention proven to address the risk factor

Community Delivery System

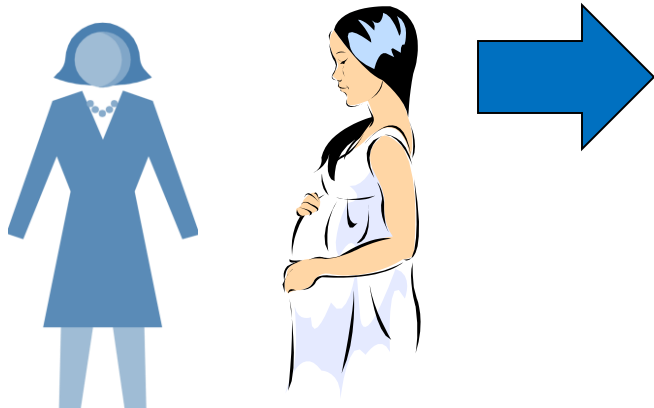
- We know where the most at-risk individuals are.
- We have the interventions that can help them.
- **We need a community delivery system that will make sure they connect to preventive care!**



Risk Factors Assigned to Pathways

Engagement of at risk client

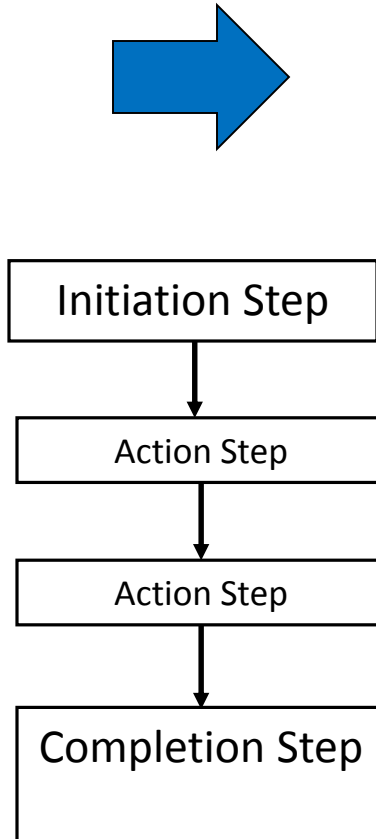
Initial Checklist – Captures Comprehensive Risk Issues



Yes No Question

Yes	No	Question
✓		Do you need a primary medical provider?
	✓	Do you need health Insurance?
	✓	Do you smoke cigarettes
✓		Do you need food or clothing?

Assign Pathways



Track/Measure Results (Connections to Care)

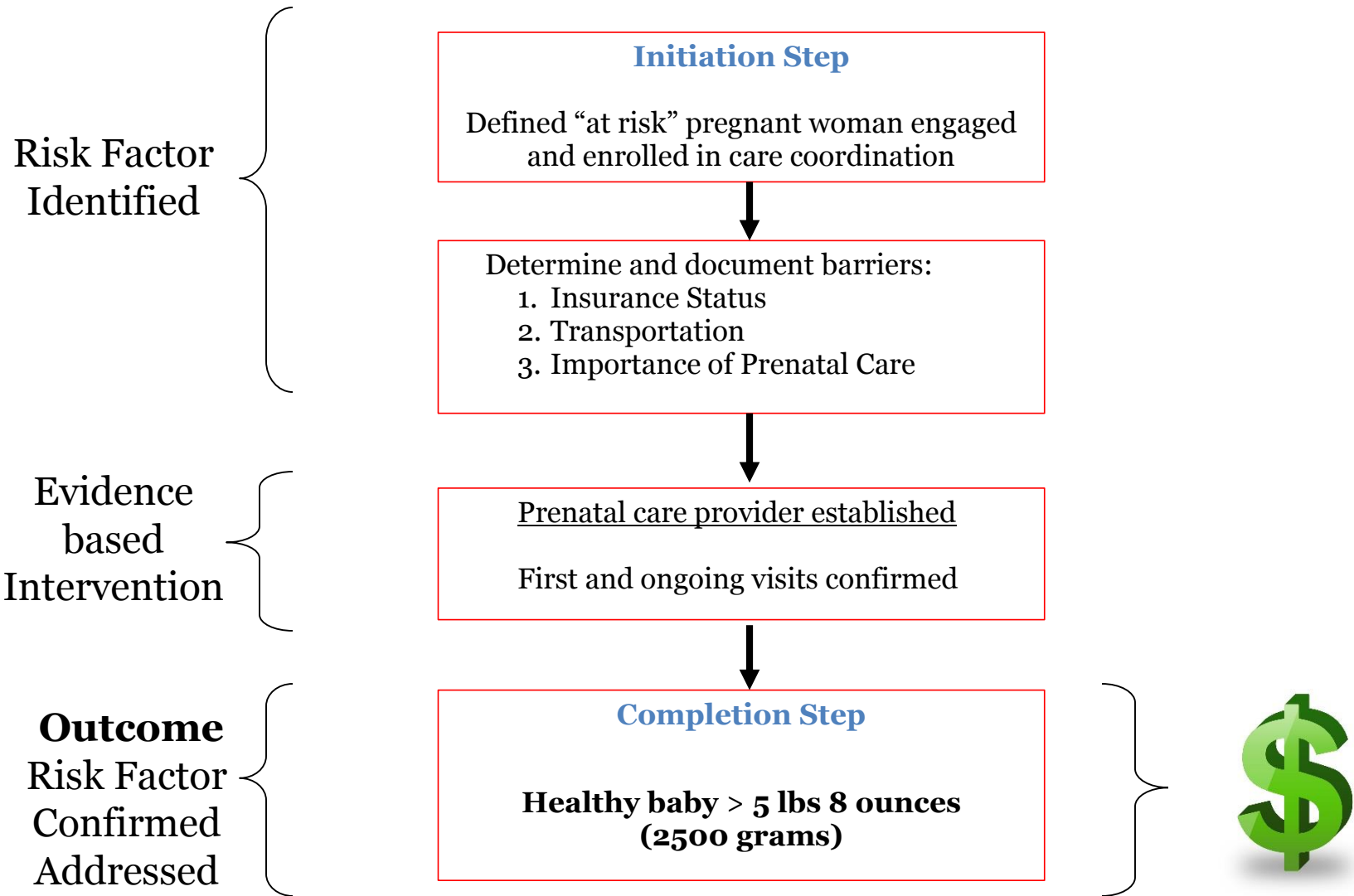
By: Care Coordinator

Agency
Region

Name	Medical Home	Pregnancy	Social Service
CHW A	5	2	10
CHW B	1	3	4
CHW C	9	15	18

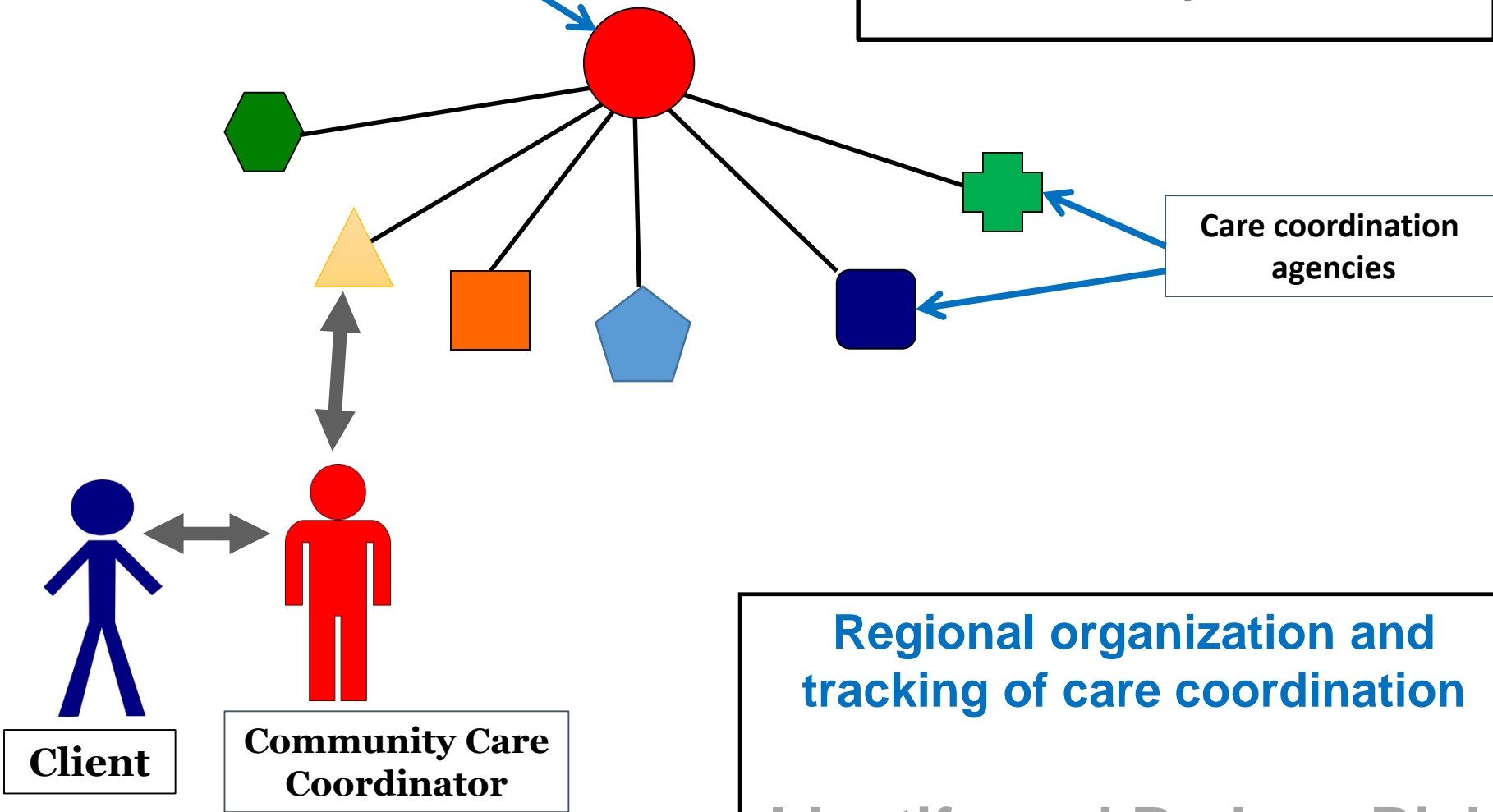
Site	Medical Home	Pregnancy	Social Service
Agency A	50	25	22
Agency B	64	17	35
Agency C	40	32	19

Example - Pregnancy Pathway



Community HUB

To identify and address total risk you need a community network



Care coordination agencies

Client

Community Care Coordinator

Regional organization and tracking of care coordination
Identify and Reduce Risk

HHS
Housing
AAA

Medicare/
Medicaid
Managed Care

State Agencies
County Departments

Clinics
FQHCs
Hospitals
Physicians

Private Health Plans
Foundations



HUB



One Care Coordinator for the Entire Family

One Care Coordinator for the Entire Family



Marisol

- **Pregnancy PW**
- **Employment PW**
- **Housing PW**
- **Medical Referral PW**
- **Social Service Referral PW**
- **Education PW – prenatal, parenting**



Angelina

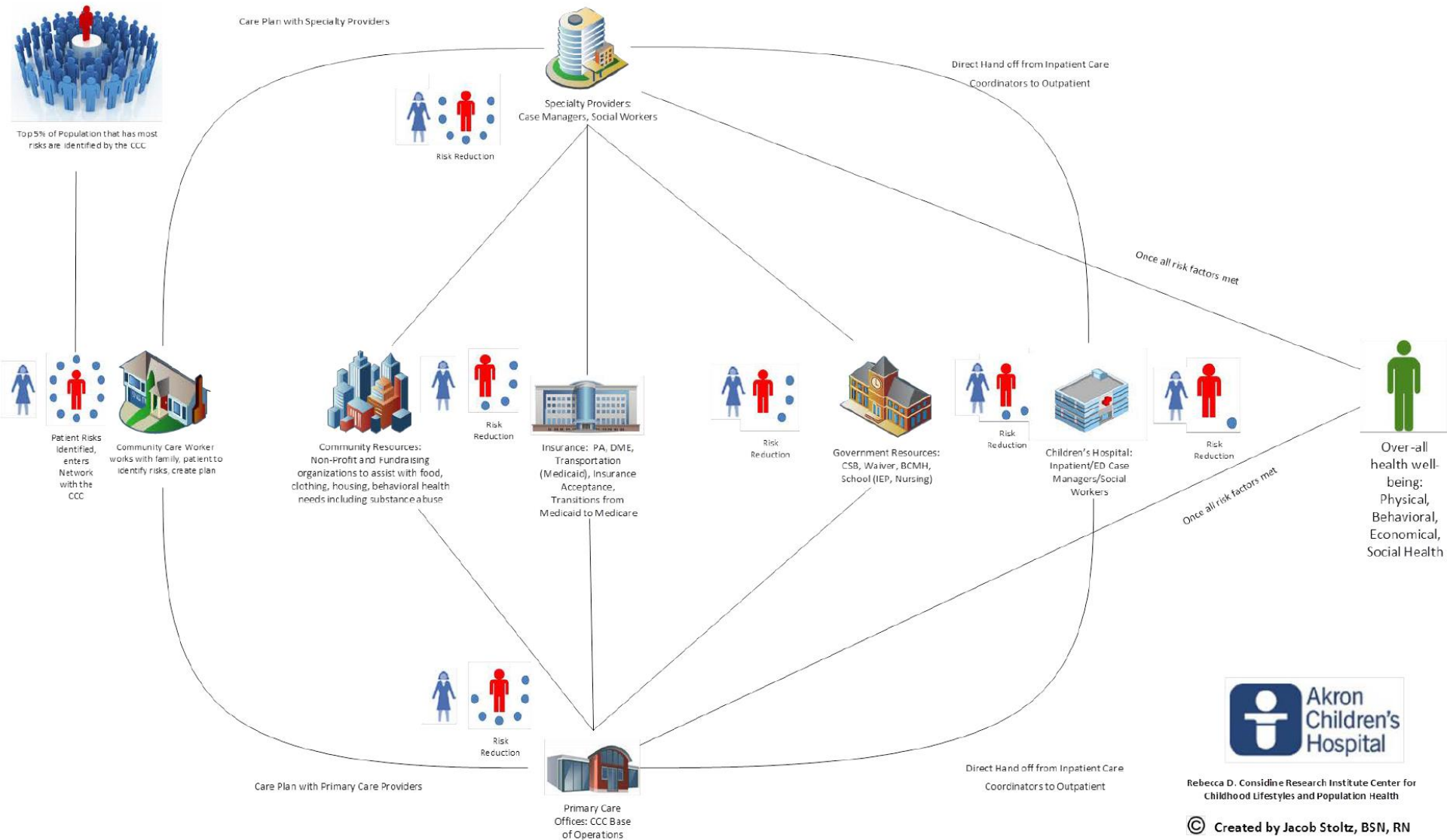
- **Medical Home PW**
- **Immunization Referral PW**
- **Medical Referral PW**
- **Developmental Screening PW**



Mrs. Garcia

- **Medical Referral PW – primary & specialty**
- **Housing PW**
- **Social Service Referral PW**
- **Education PW - diabetes**

Community Care Coordinator Risk Management Navigation: Family-Centered Network Assistance



Rebecca D. Considine Research Institute Center for Childhood Lifestyles and Population Health

© Created by Jacob Stoltz, BSN, RN

20 Core Pathways – National Certification

- Adult Education
- Employment
- Health Insurance
- Housing
- Medical Home
- Medical Referral
- Medication Assessment
- Medication Management
- Smoking Cessation
- Social Service Referral
- Behavioral Referral
- Developmental Screening
- Developmental Referral
- Education
- Family Planning
- Immunization Screening
- Immunization Referral
- Lead Screening
- Pregnancy
- Postpartum

System of Pathway Billing Codes Used Used in Ohio

		Normal Risk	High Risk	Modifier
Checklists				
Initial Pregnancy Checklist	Completed one time at Member enrollment, 1 st trimester engagement	G9001	G9003	R1
	Completed one time at Member enrollment, 2 nd trimester engagement	G9001	G9003	R2
	Completed one time at Member enrollment, 3 rd trimester engagement	G9001	G9003	R3
Pregnancy Checklist	Completed at each face-to-face encounter with Member	G9005	G9010	R
Pathways				
Behavioral Health	Kept three scheduled behavioral health appointments	G9002	G9009	RB
Education	Educational module delivered.	G9002	G9009	RE
Family Planning	LARC (long-acting, reversible) or permanent method	G9002	G9009	G1
Family Planning	All other family planning methods	G9002	G9009	G2
Housing	Residing in affordable & suitable housing for 2 months.	G9002	G9009	RI

Define Our Work Products
Evaluate the Cost
Use Every Available Business Innovation
To Identify and Address Risk



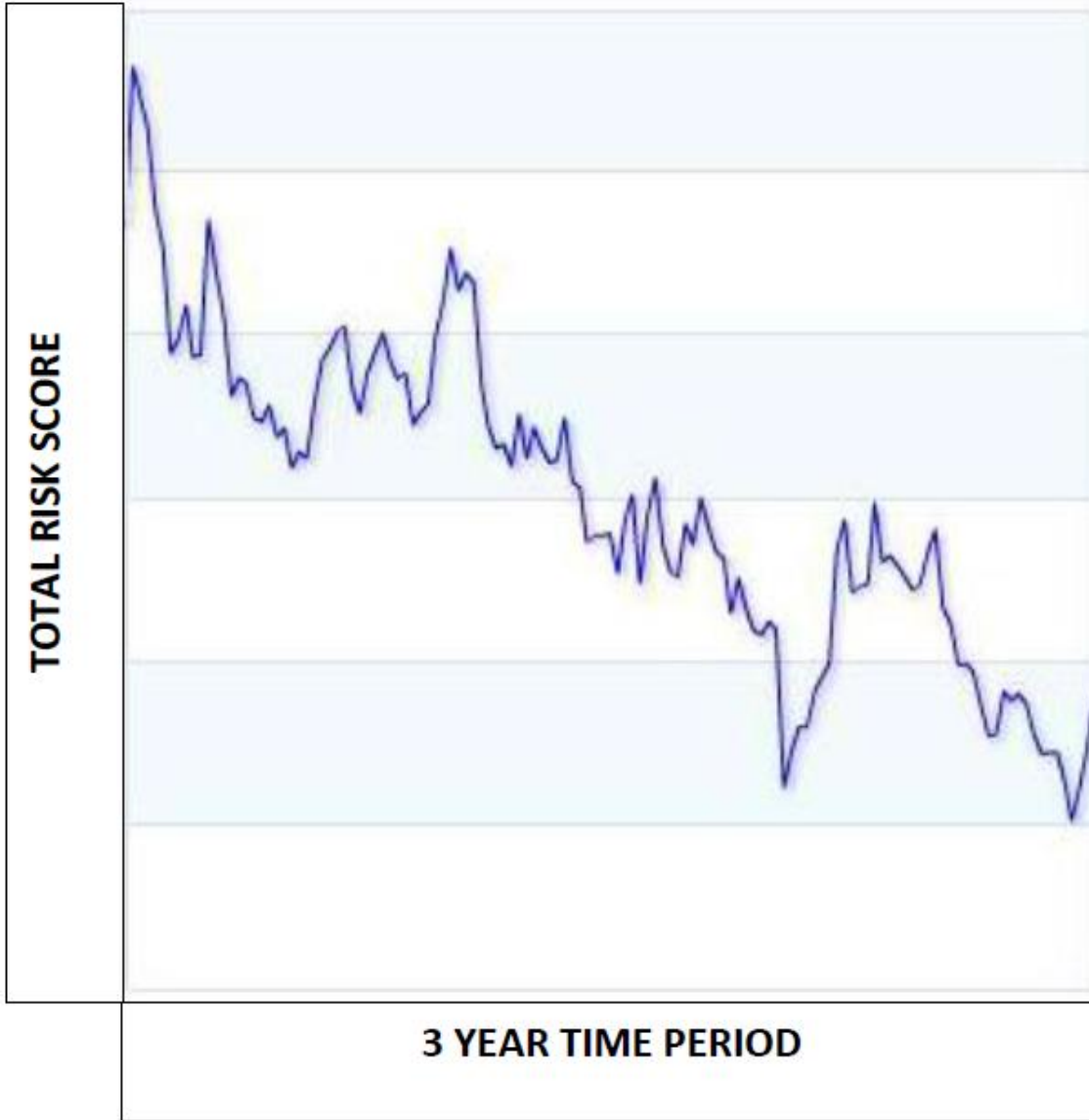


OCIE HILL
NEIGHBORHOOD CENTER

A group of nine women, all wearing bright red jackets, are posing for a group photo in front of a large wooden sign. The sign is mounted on a post and features the text "OCIE HILL" on the top line and "NEIGHBORHOOD CENTER" on the bottom line in yellow, block letters. The women are arranged in two rows: five are standing in the back row and four are kneeling or crouching in the front row. They are on a grassy area in front of a multi-story brick building with several windows. The scene is outdoors during the day.

Risk Reduction Reports Now Live in 6 HUBs

HUB : CHAP							
Pathway	Initiated	Open Pathways To Date	Completed	Finished Incomplete	Median Duration Days	% Finished Incomplete	% Completed To Date
Social Service Referral	361	109	151	125	19	31.9	42.6
Medical Referral	314	49	227	45	27	15.6	69.9
Education	167	42	112	13	1	7.8	67.1
Pregnancy	121	45	51	34	101	24.0	45.2
Family Planning	90	49	22	32	75	32.4	23.4
Postpartum	70	35	29	9	54	13.1	45.2
Medical Home	72	21	34	21	10	30.4	43.0
Immunization Screening	58	19	34	5	44	8.5	59.3
Medication Assessment	53	8	41	8	13	13.8	72.4
Developmental Screening	45	17	19	9	39	19.1	44.7
Smoking Cessation	40	16	3	26	112	58.7	6.5
Housing	30	14	4	13	63	38.2	20.6
Behavioral	30	8	6	19	76	55.9	20.6
Employment	25	12	1	15	86	50.0	12.5
Adult Education	28	15	2	14	88	45.2	6.5
Health Insurance	21	6	7	8	28	36.4	36.4
Immunization Referral	5	3	2	0	49	0.0	40.0
Lead	1	1	0	0	29	0.0	50.0
Medication Management	1	0	1	0	182	0.0	100.0
	1532	469	746	396			



Health

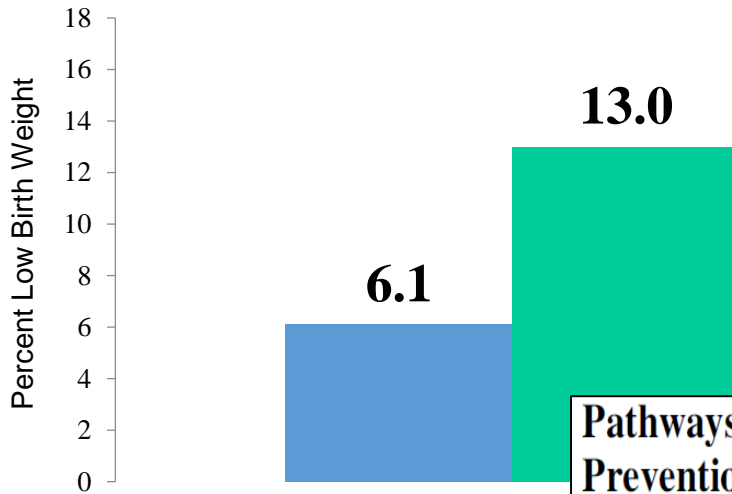
Behavioral Health

Social

Family & Personal
Health

Management

Published Study on Results



**Pathway intervention
over 4 years**

Cost Savings: \$3.36 for 1st year of life; \$5.59 long-term for every \$1 spent

Pathways Community Care Coordination in Low Birth Weight Prevention

Sarah Redding · Elizabeth Conrey ·
Kyle Porter · John Paulson · Karen Hughes ·
Mark Redding

© The Author(s) 2014. This article is published with open access at Springerlink.com

Abstract The evidence is limited on the effectiveness of home visiting care coordination in addressing poor birth outcome, including low birth weight (LBW). The Community Health Access Project (CHAP) utilizes community health workers (CHWs) to identify women at risk of having poor birth outcomes, connect them to health and social

Women participating in CHAP and having a live birth in 2001 through 2004 constituted the intervention group. Using birth certificate records, each CHAP birth was matched through propensity score to a control birth from the same census tract and year. Logistic regression was used to examine the association of CHAP participation

HOME



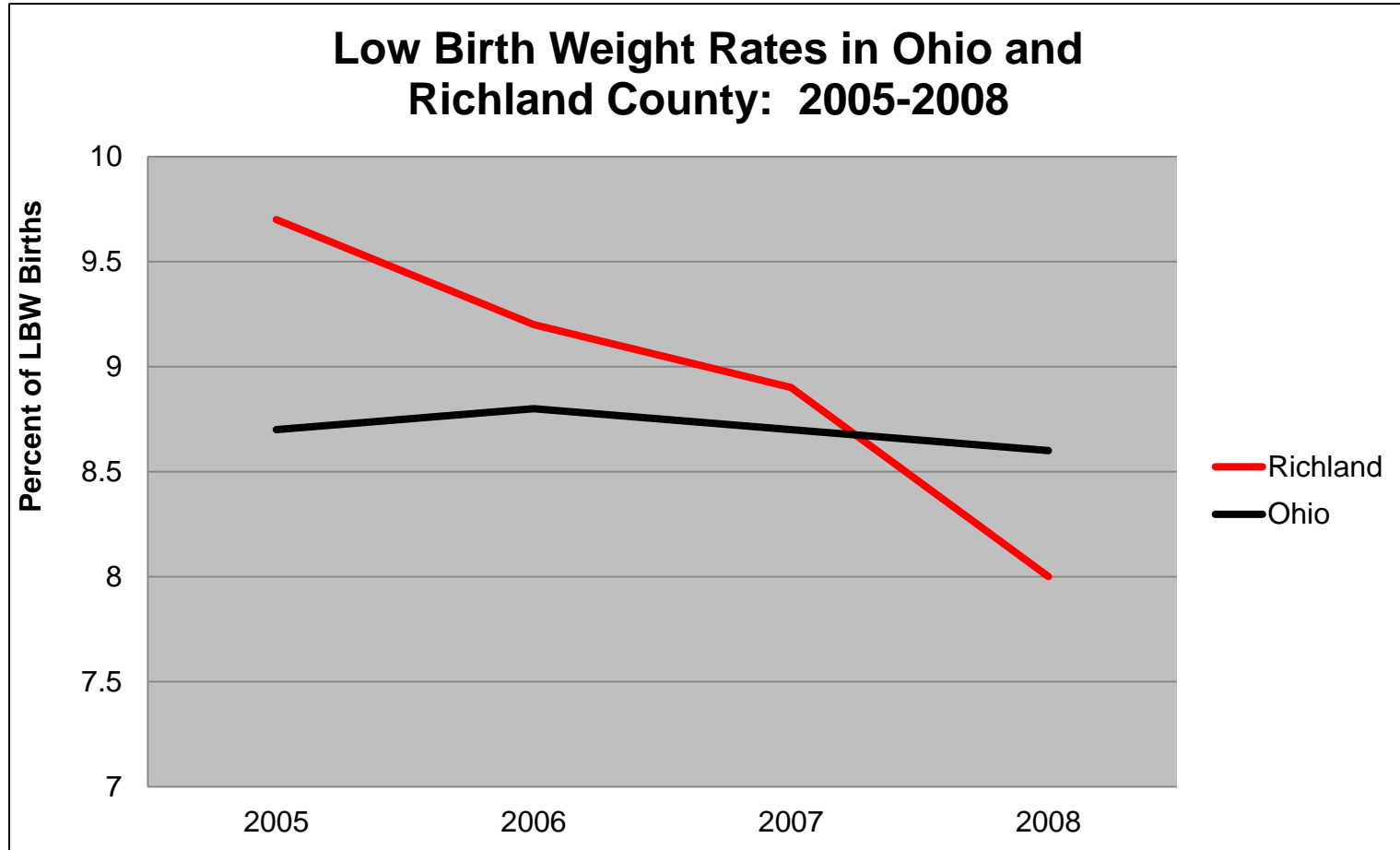
ACQUIRING BETTER CARE, BETTER OUTCOMES, AT LOWER COST

HUB Model Community Benefit

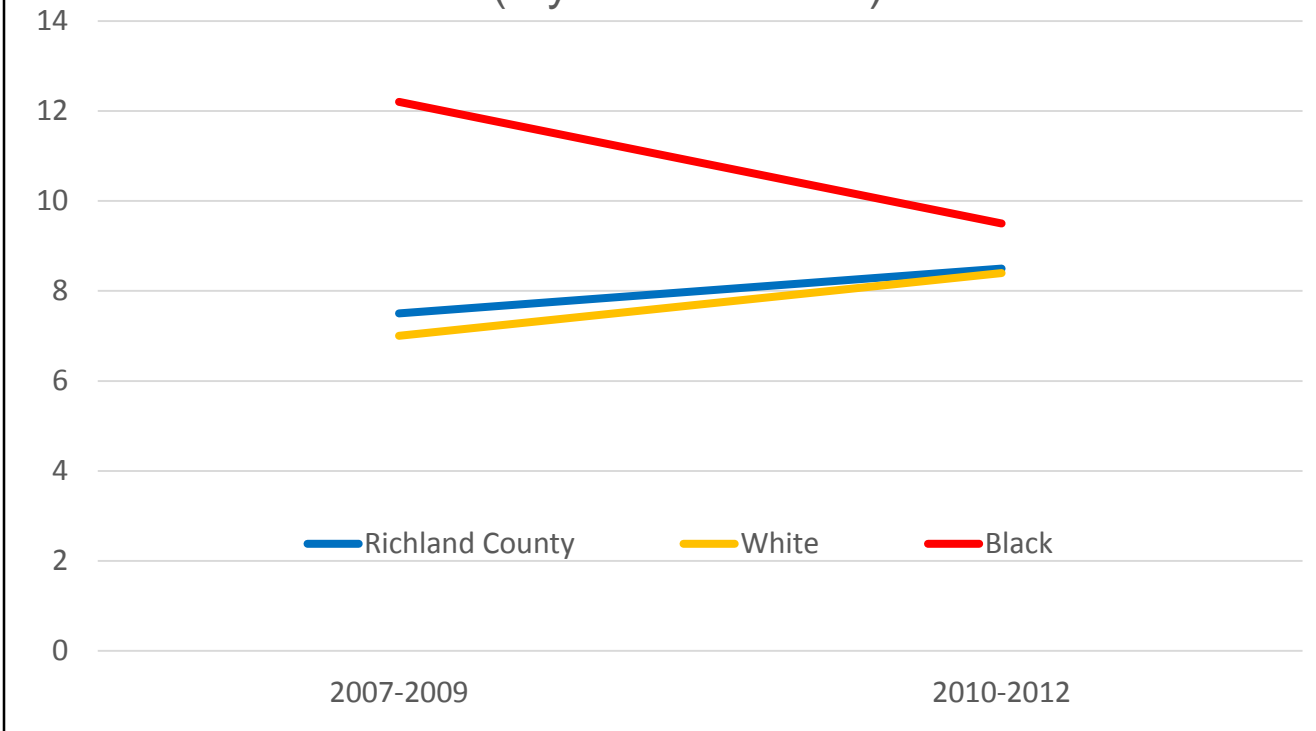
- Evidence based improvements in outcomes and reduction in cost.
- The highest level of pay for performance and the closest modeling to American Business in the health and human service industry
- The model sends the training, jobs and economic mobility right where it is needed the most. Some of the best CWs started firms as clients.



LBW in Richland County



Richland County Infant Mortality Rate 2007-2009 and 2010-2012 (3 year trend data)



	2007	2008	2009	2010	2011	2012
Infant Deaths Total	15	6	14	15	14	6
White Deaths	11	6	12	13	13	5
Black Deaths	4	0	2	2	1	1
Births, Total**	1,606	1,523	1,517	1,339	1,353	1,410
White Births	1,436	1,365	1,353	1,199	1,220	1,260
Black Births	170	158	164	140	133	150

Resources

Scientific Publication Journal of Mat and Child Health – 60% reduction in low birth weight and %500 return on investment

<http://link.springer.com/article/10.1007/s10995-014-1554-4>

AHRQ – Pathways Manual, Connecting Those at Risk to Care, and other supporting network publications.

<http://www.innovations.ahrq.gov>

Voices for Ohio's Children

Medicaid Braided Funding Policy Brief, Nov 2013

http://www.raiseyourvoiceforkids.org/Media/Documents/Policy%20Briefs/MedicaidBraided_Brief%20FINAL.pdf

NQF - Priority Setting for Healthcare Performance Measurement: Addressing Performance Measure Gaps in Care Coordination

https://www.qualityforum.org/Publications/2014/08/Priority_Setting_for_Healthcare_Performance_Measurement_Addressing_Performance_Measure_Gaps_in_Care_Coordination.aspx

AHRQ Publication Discussing Risk Scoring

<http://www.innovations.ahrq.gov/content.aspx?id=3991&tab=2>

Sarah Redding

sarah.redding@ccspathways.org

Mark Redding

mreddinghub@gmail.com